



February 17-18, 2010

Hyatt Regency O'Hare

Wednesday, February 17

5:00 – 8:00 p.m. Registration

6:00 – 8:00 p.m. Networking Reception

Thursday, February 18

7:00 – 8:15 a.m. Registration and Networking Breakfast

8:15 – 8:30 Welcome to the Midwest Private Equity Conference
Jeff Pfeffer, CapX Partners, MW Regional President

**8:30 – 9:15 SBA and the Investment Division:
The SBIC Program in Motion**
As the newly appointed Associate Administrator for Investment, Sean will bring us up to date on important regulatory issues affecting the SBIC program along with initiatives the Investment Division sees as a priority for this year.
*Sean Greene, Associate Administrator for Investment,
US Small Business Administration*

9:15 – 10:30 How to Select and Manage a Management Team
The panel will discuss how to select and manage a portfolio company management team, with a focus on new approaches to pre-investment due diligence and to helping a management team overcome discord and other internal barriers to peak performance.
*Leslie Pratch, PhD, Pratch & Company
Brian Simmons, Code Hennessy & Simmons
Anthony Barone, RHJ International SA
Ian Kirson, Wynnchurch Capital
John Hoesley, Prism Fund*

10:30 – 11:00 Networking Break

11:00 – 12:00 p.m. Economic Outlook by Diane Swonk
Made possible with a special sponsorship by Mesirow Financial
Mesirow's Senior Managing Partner and Chief Economist Diane Swonk is one of the most quoted economists in the financial press and named one of the top forecasters in the country by *The Wall Street Journal*. Diane is seen regularly on national and international television and her commentary can be read in top financial news publications throughout the world. With more than 20 years experience in financial services, Diane has proved to be an invaluable resource for policymakers and business leaders from Washington to Tokyo.
Diane Swonk, Mesirow Financial

12:00 – 1:30 Networking Luncheon and Updates from Washington
*Mike McQueeney, Summer Street Capital Partners, NASBIC Chairman
Brett Palmer, NASBIC President*

1:30 – 2:30

Avoiding Post-M&A Disputes with Legal and Accounting Due Diligence

What can you do to minimize the probability of post-closing disputes? Are there protections that can be included in the purchase contract on the front end? Our guests will explore the key reasons for these arduous disputes and give you tips on how to avoid them.

Jeff Pfeffer, CapX Partners, Moderator

William Wiersema, Miller Cooper and Company Ltd.

Eric Lundstrom, Focus Capital Advisors, Inc.

Ron Miller, Cleary Gull Inc.

Christopher Sheaffer, Katten Muchin Rosenman, LLP

2:30 – 3:30

Integration of Acquisitions

Whether it's integrating two companies or ten, getting to a common culture is a monumental challenge. The problem extends to infrastructure integration, as every company has its favorite supporting system(s). How are fund managers working to create and implement marketing and sales programs that capture the breadth of the family of companies and leverage the competitive advantages the combined entities likely offer? What works and what doesn't work in bringing diverse cultures together and what expectations should be set?

Frank Cheswick, Aldine Capital Partners, Session Introductions

Terry Bressler, Stout Risius Ross Advisors, LLC, Moderator

Al Ritter, Ritter Consulting Group

Dana Gescheidle, Riveron Consulting

David Spitulnik, Blackman Kallick

Peter Offermann, HT Capital Advisors, LLC

Chuck Emmenegger, Omnia Group

3:30-5:00

Networking Reception and "Just for Fun Raffle"